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4 August 2014

Hubert Witte  
Head Patent Department Basel  
F. Hoffmann-La Roche Ltd  
LPB - Patent Department  
Building 675, 3rd floor  
CH-4070 Basel, Switzerland

Via email: [hubert.witte@roche.com](mailto:hubert.witte@roche.com)

Re: Request for license to trastuzumab emtansine (T-DM1), for territory of the member states of the European Union

Dear Hubert Witte,

Thank you for your email of July 30, 2014. It is our intention to work with manufacturer currently developing a biosimilar version of Trastuzumab for the European and Latin American markets. One company we have contacted has indicated it has the capacity to develop a biosimilar version of T-DM1. We intend to make T-DM1 available in European countries where the annual cost of T-DM1 from Roche exceeds the average per capita income of the country (for the treatment of metastasized breast cancer).

We would offer to pay a royalty, and would consider several options, including, for example:

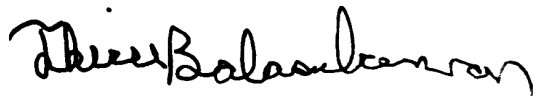
- (i) an amount equal to a fixed percent of the generic price,
- (ii) an amount consistent with the 2005 World Health Organization (WHO) Tiered Royalty Method,
- (iii) an amount equal to a percent of the per capita income of a country, for an annual supply of the product for the treatment of a patient with metastasized breast cancer.
- (iv) a fixed amount of money, per year, to supply a generic product to patients in a specific country (Such as the UK or Spain).

(v) another mutually agreed upon royalty.

Registration: Any product made available to patients would first be registered by the National drug regulators or the European Medicines Agency.

KEI Europe is a not-for-profit Swiss association formed in 2013, in part to improve access to medicines.

Sincerely,



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Attachment: KEI Europe Board of Directors and Staff